Program Dates
November 2 - December 18, 2026
Ship through December 28, 2026

2026 Winter Stocking Program

EARN UP TO
12%*



DAVE LENNOX signature COLLECTION

EARN UP TO
10%*



ELITE® SERIES



Mini-Splits
15%*



Parts & Supplies
12%*



Surplus Inventory Sale
50%*

FREE PRODUCT BENEFITS BASED ON PRODUCT TIER AND ORDER LEVEL;
SOME PRODUCTS AND ORDER TYPES ARE EXCLUDED, CHECK BENEFIT MATRIX FOR
QUALIFYING PRODUCTS. PLEASE CONTACT YOUR TERRITORY MANAGER FOR DETAILS.

2026 WINTER STOCKING PROGRAM SPECIALS

EARLY BIRD SPECIAL:
NOVEMBER 2 – 13

+2% IN **FREE** PRODUCT

When dealers place an order of **$30k** between **November 2 - 13**, and ship by **November 20.**

BOUNCE-BACK SPECIAL:
DECEMBER 7 - 18

+2% IN **FREE** PRODUCT

If a dealer placed an order of **$30k** or more between **November 2 - 13, 2026.**

LENNOX Premier Dealer™

+1% IN **FREE** PRODUCT

Premier Dealers earn an **additional 1%** in free product during the program.

No Commercial Products. No Vendor Direct. No Commodities. Lennox Industries Inc. reserves the right to cancel or change this program at any time.
This offer cannot be combined with any other promotion.

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LENNOX

	ORDER LEVEL / BENEFITS PERCENTAGE				
	$100K+	$75K-$99.9K	$50K-$74.9K	$30K-$49.9K	$20K-$29.9K
Terms	**UR**	**NS**	**NS**	**NR**	**NR**
SLP99VK , SL297NVK*, SL25KCV / SL22KLV, S40, PureAir™ S	12%	11%	10%	9%	8%
EL297VK, EL22KCV, EL21KLV, CBK48MVT, Lennox Water Heaters	10%	9%	8%	7%	6%
SL280VK, SL280NVK*, EL18KCV / EL19KPV, EL18KSLV, EL16KP1, CBK47UHET	9%	8%	7%	6%	5%
EL16KC1, EL15KC1, EL297EK, EL196EK, EL195NEK*, EL280EK, EL180NEK*	7%	6%	5%	4%	3%
Lennox Powered by Samsung Mini-Splits	13%	12%	11%	10%	9%
MWPD Lennox Powered by Samsung Mini-Splits	15%	14%	13%	12%	11%
GCWB95 (while supplies last), GCWB84	7%	6%	5%	4%	3%
MERIT® SERIES	4%	3%	2%	1%	1%
Parts and Supplies**	12%	11%	10%	9%	8%
RDS Kit – Free with Each Non-RDS Integrated Furnace Purchased (while supplies last)					

SURPLUS INVENTORY SALE (while supplies last)	
CBK45-01, CK40-01, CBK45UHP, R-410A Packaged Units, GWB8, Non-RDS Integrated Furnaces (SLP99V, SL297NV, SL280V, SL280NV, EL297V, EL297E, EL196E, EL195NE, EL280E, EL180NE) Honeywell Programmable Thermostats (Y6955, Y6075, 17H98, Y2056, Y4671)	20%
Smart Air Quality Monitor (21P02), Healthy Climate ERV5 Ventilator (17Y55), CBA27UHE, CBA38MV, C35 (10C61, 10C63, 10C67, 10C69, 10C72)	50%

*Ultra-Low Nox SL297NV/VK, SL280NV/NK, EL195NE/NEK, EL180NE/NEK available in California only.
**Includes all parts and supplies, some exclusions apply. See program guidelines for exclusions.

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General

- All dealers who are current, with an open account and available credit are eligible to participate.
- Lennox Residential National Accounts, NAS, ARS, Home Warranty, and parts re-sellers do not qualify for this program.
- Minimum of $20,000 for Equipment and/or P&S order for Eligible New Business Dealers to be eligible to receive benefits on this program.
- Orders can be e-mailed to CSMarketingOrders.
- No vendor direct, or commercial product allowed on this promotion.
- Copper, commodities & refrigerant are not allowed on this promotion.
- No Consignment orders.
- All products are subject to availability in certain markets.
- All sales of Equipment using R-410A refrigerant are final and sold while supplies last on a first come first served basis. No price substitutions will be offered.
- All orders or changes to orders must go through your Territory Manager or Field Sales Representative, who will forward to the Program and Services team.
- Orders must be submitted at least 3 days prior to shipment.
- Product ordered on the Surplus Inventory Sale must be in stock. If the product ordered is not in stock, orders will be blocked and free product will need to be reworked.
- Product ordered on the Surplus Inventory Sale must ship immediately and may need to ship before other product ordered on Stocking to avoid any potential depletion of the item.
- Copper line sets may be ordered on a 1-to-1 ratio to outdoor units. There are no restrictions when purchasing steel line sets through Stocking.

Credit Terms

- All orders and terms are subject to credit approval.
- New credit accounts must submit credit application, which will be processed through Credit Services within three (3) business days.
- Once account is approved, Customer Service will then begin to process the qualifying order.
- Credit terms are available on order levels earned.
    - $20K to $49.9 receive (NR) terms 1/3 Standard, 1/3 30 days, 1/3 60 days extended.
    - $50K+ receive (NS) terms 1/3 30 days, 1/3 60 days, 1/3 90 days extended.
    - $100K+ orders receive (UR) terms 1/4 30 days, 1/4 60 days, 1/4 90 days, 1/4 120 days extended.
    - UR, NS and NR terms receive early payment discounts. Early Pay Discount is calculated identically to any regular order and no additional Early Pay Discount is offered for the Stocking Promotion. Contact your Credit Representative for more information.
- Any orders on credit hold at the end of the program or orders for which dealer has refused shipment will be canceled.
- At the end of the program, any unshipped portion of a qualifying order delayed due to Lennox's inability to supply product will receive extended credit terms upon shipment.
- Delinquent accounts will be reviewed prior to receipt of any benefits.

Benefits

- A dealer cannot combine orders to achieve a higher amount of benefits.
- Orders will receive free product benefits based on the offers provided. Lennox reserves the right to review and modify free product benefits.
- Free product must be specified before the order can be shipped.
- Lennox Premier Dealers™ earn additional free product (see flyer for details).
- Dealer account must be set up on the Lennox SAP system as an eligible Lennox Premier Dealer™ prior to order placement.
- Free product benefits will be calculated at dealer Zone/Net price. This offer cannot be cumulated with any other special

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Exchanges/Returns

- Lennox reserves the right to refuse any returns or exchanges.
- If any portion of the order is returned, the associated free product earned must be returned.

Shipping

- North American freight policy applies.
- Some products may be subject to availability.
- Free Product cannot be shipped before purchased product.
- Orders are limited to a maximum of three (3) shipments.
- Lennox will schedule each truckload and/or split load and confirm ship date with the customer prior to shipment.
- Once the order has completely shipped and billed, it is closed and cannot be added to. If an order has had the first delivery made, any items added to the order will be grouped with a future shipment.
- Lennox will attempt to honor dealer-requested delivery dates on a first-come, first-serve basis, based on product availability and shipping capacity.
- Qualifying pick-up orders must be scheduled and claimed in their entirety by program end date.
- At the end of the program, any unshipped or open orders may be cancelled and may not qualify for benefits.
- Items needed immediately may be taken off Stocking and placed on a demand order.

No Commercial Products. No Vendor Direct.

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